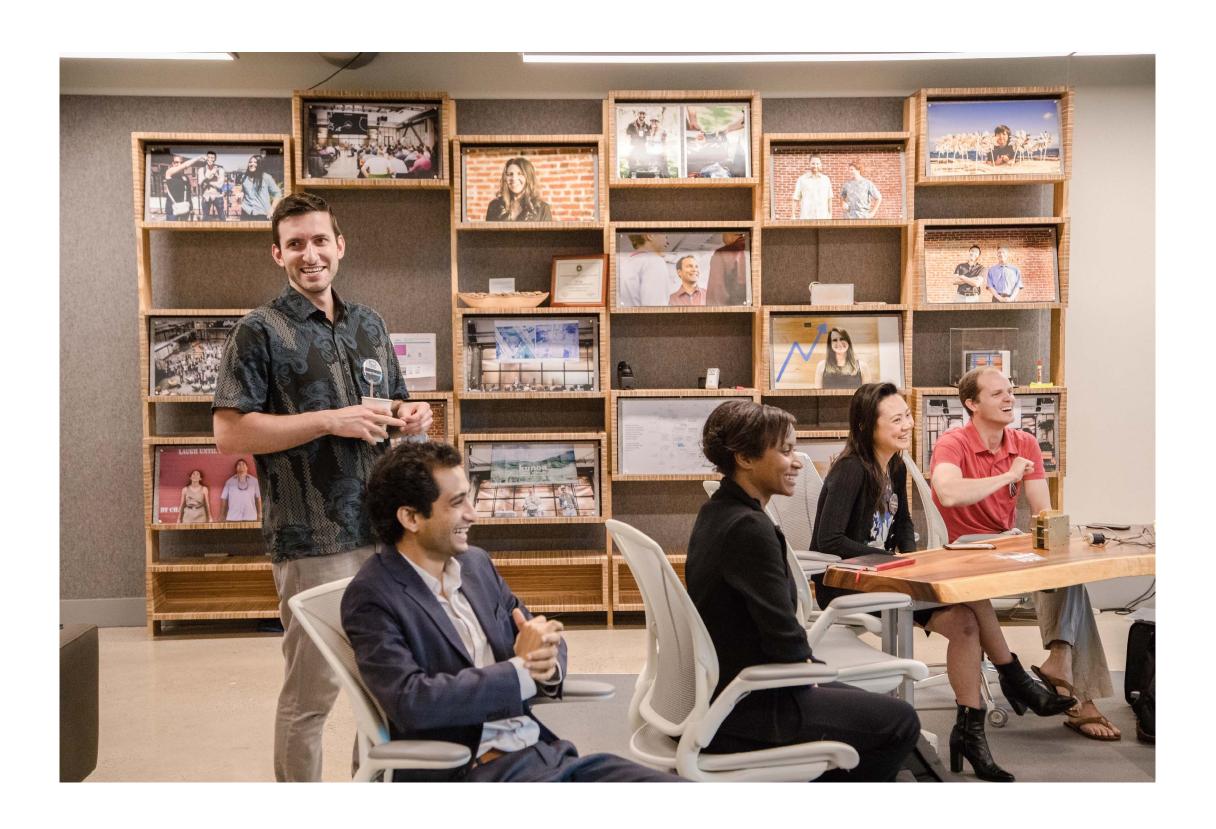
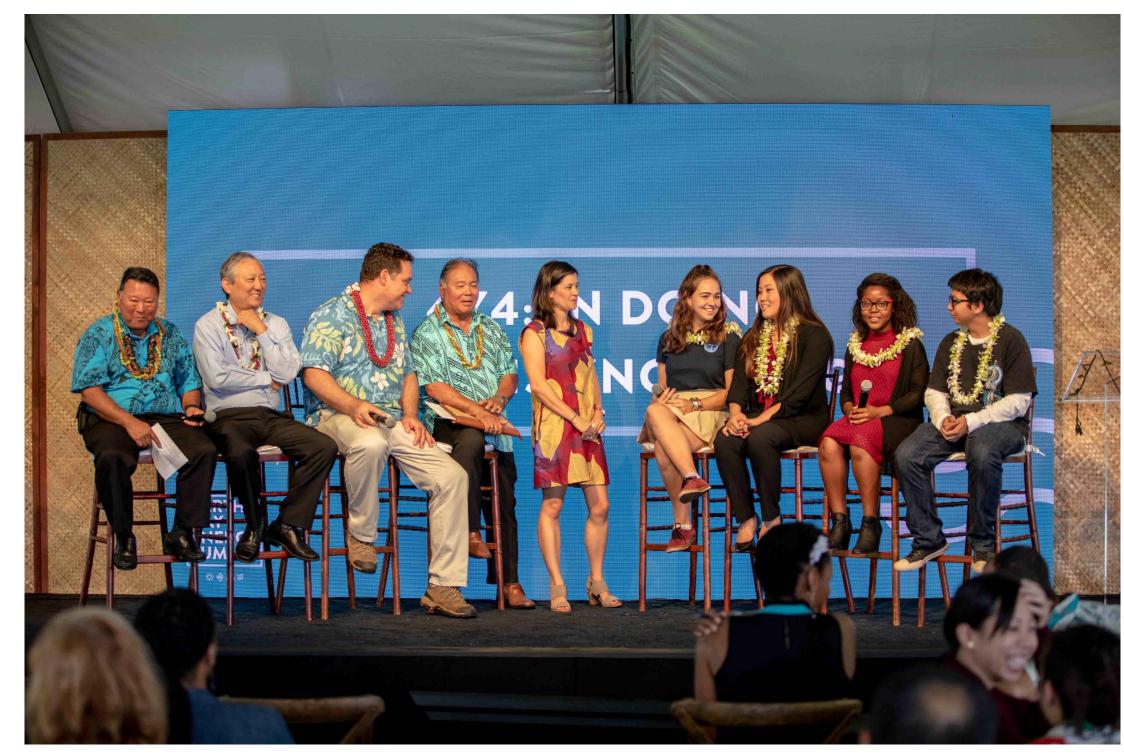


Elemental Excelerator exists to drive two outcomes:

# 1) Help startups succeed



# 2) Transform communities





# We Are a Growth Accelerator

PRIVATE EQUITY

VENTURE CAPITAL

**GRANTS** 

**DEBT FINANCING** 

R&D Prototype / Pilot / Customers in 1st target market

Commercialization

Customers in follow-on markets

Maturity / Price Competition

COMMERCIALIZATION VALLEY OF DEATH

MARKET EXPANSION VALLEY OF DEATH

GROWTH ACCELERATOR



GROWTH ACCELERATOR



**Utility IT** 

Nnergix

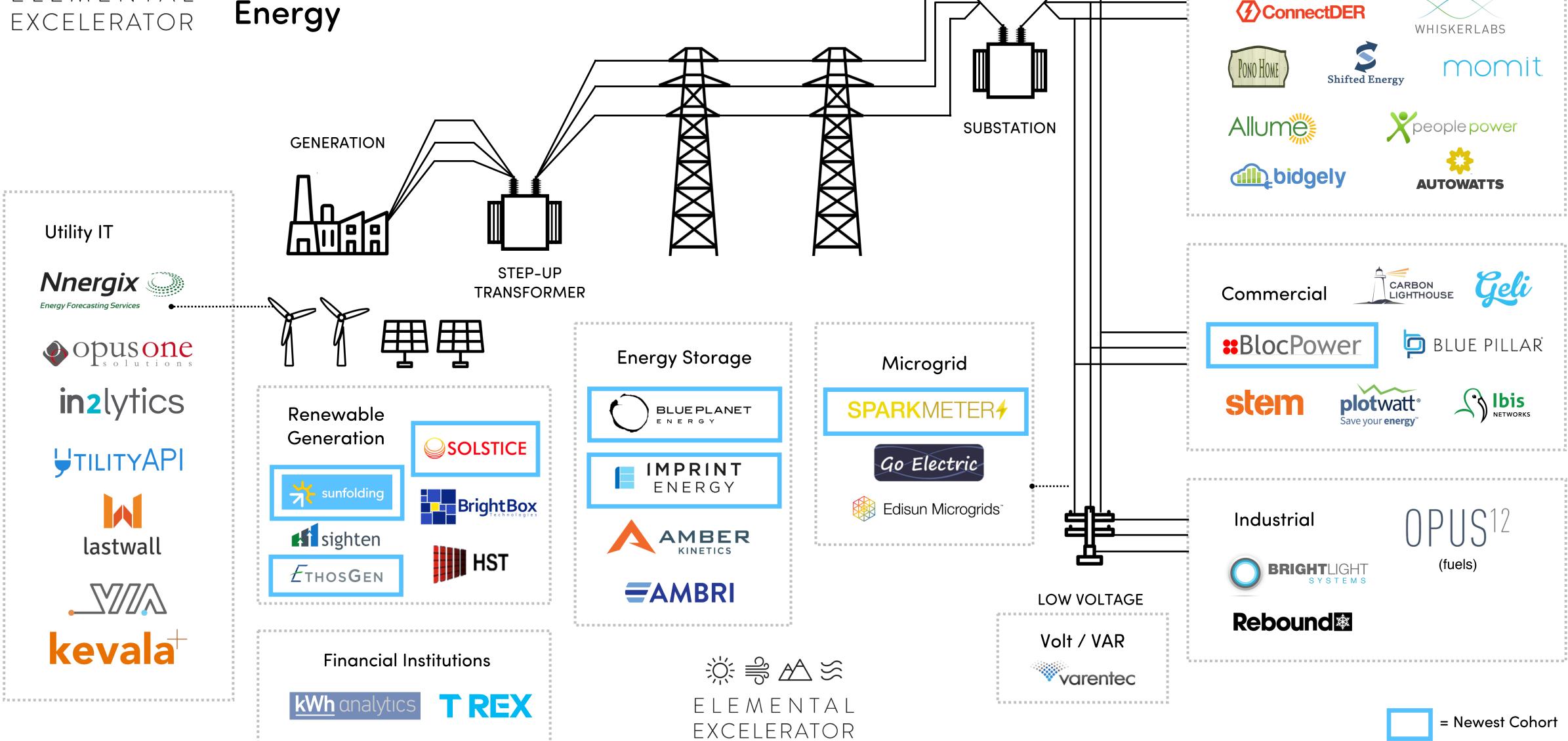
opusone opusone

in2lytics

**J**TILITYAPI

lastwall

## PORTFOLIO Energy



Residential

solar 📗 analytics



## PORTFOLIO EXCELERATOR Mobility, Ag & Water



**Aviation** 













































R RIDESCOUT™























Resource Management





5------









*eMotorWerks* 

#### Deployment Footprint

# 56 Projects in Hawaii and Asia Pacific

Purpose: help high impact startups succeed and improve places through transformative projects







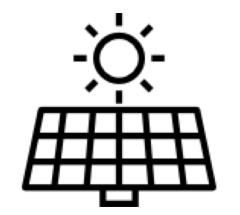
Residential + Small Commercial, Off-Grid "High Voltage" (600 V)
Commercial & Industrial
On-Grid







Go Electric is working with Parker Ranch to design and build a 400-kW microgrid







Go Electric also completed a project at Camp Smith that connected multiple microgrids and on-site solar PV, and provided reliability for critical military comms

# Stem Ex



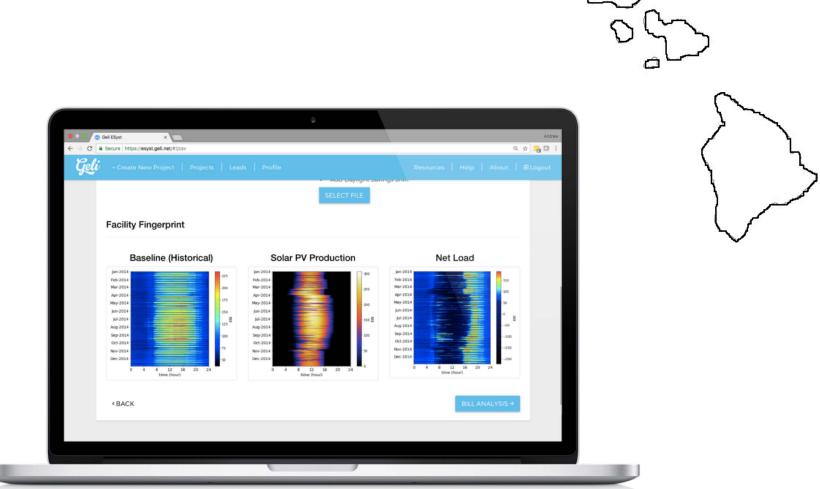


• Initial Project: Deploy 1 MW of energy storage systems across 25 commercial and industrial buildings



- Scale: Installed energy monitors in 300+ Hawaii public schools
- Outside of Hawaii, Stem is working with SoCal Edison on an 85 MW energy storage project and has pioneered a new approach to financing energy storage projects raising more than \$200M in project finance funds.





Geli ESyst with solar PV design integration







Amber Kinetics & Hawaiian Electric are testing 8 kW of energy storage for grid reliability and support



